



Advising a Public Service & Government Agency **during** **the Procurement of a new** **ERP system**

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PROJECT OVERVIEW

Client:	Consultancy Provided:	Industry:	Company Size:
Public Service & Government Agency	PRE-PROCUREMENT SERVICE	MEMBERSHIPS	501-1,000 <small>employees</small>



PROJECT SUMMARY



Dogma Group was enlisted to support England's major public service & government agency's internal resources across Finance, Purchasing, HR, and Payroll.



This was to carry out a **full discovery process** of requirements, to develop a vision of new **To-Be** processes to take advantage of new technology, to build a business case to pass through their approval process, and to input into the **Procurement strategy** and **ITT documentation**.



Dogma's **expertise in ERP, processes,** and **professional services** guidance through business case and procurement helped the agency in going to market to purchase a best-in-class new solution.



The agency was presented with insights on the dos and **don'ts of procuring a system** and information on **costs and market rates for budgetary considerations**.

CHALLENGES

1

As part of the agency's Corporate Technology Strategy (CTS), a new ERP system was required.

2

They recognised that technology offers opportunities for greater efficiencies, better communications, and improved productivity. The successful implementation of a new system was essential to the organisation's future, aligned to becoming a Mayorial region.

3

Their legacy technology has been in place for many years. Their activities have changed and were growing significantly. They needed to be able to offer significant value and support to their partners.

4

They had recognised that its internal resources were constrained and that they equally had limited experience in the sector of business applications such as **ERP, Finance, HR, Payroll**, and **BI**. And would appreciate key areas of support in going to market to successfully purchase a best-in-class new solution.



APPROACH



Dogma worked hand in hand with the agency's functional subject matter experts. Through over **40 workshop sessions** the team first mapped **AS IS** processes across Finance, Purchasing, HR, and Payroll. Dogma mobilised its experienced functional consultants from **ERP, HR, Payroll, and AI** to facilitate these workshops; this greatly added to the wealth of the experience of best practice, ensuring the bar was being set sufficiently high for the new solution.



This foundation then enabled further work to design new, efficient and effective **TO BE processes**. Overall, over 600 User Stories were created. A key consideration through-out this process was to ensure **"a single view of the truth"** was being created, and that the data would develop reports, dashboards, and insight that would support and guide every level of the organisation.



The outputs from these sessions then informed the **Procurement strategy and ITT documentation**; Dogma outlined what functional and non-functional requirements should be mandated, the team helped inform what weighting should be applied to the Quality scoring of broader requirements. And was even able to share insight into costs and market rates for budgetary considerations.

RESULTS

Conducted over **40 workshop sessions** with the agency's functional subject matter experts to map out new processes.

1

Provided **better visibility** in designing new, efficient, and effective To Be processes with over **600 User Stories created**.

2

Outlined what functional and non-functional requirements should be mandated

3

Dogma's team worked with the senior management of the agency across IT, Finance, and Purchasing to **develop the Business Case to gain over £1m worth of funding from their board**.



40

workshops



600

user stories



\$1 M

worth funding



WHAT OUR CLIENT SAYS

The value from the sheer graft that the whole Dogma team put into the workshops and documentation was unquestionable. However, over and above this was the value in the insight the senior Dogma team gave to-dos and don'ts of procuring such a system. Most organisations don't make such procurement decisions on new ERP systems lightly or hopefully very often. So, the rigour needs to be very high, and the support from an advisor such as Dogma is what professional services guidance is all about. We recognise we can be a challenging client but the guys from Dogma work with energy, diligence, and critically a good level of humour.

We were impressed with the Dogma team right from the start. From the first workshops we gave instructions of "more of the same". Sessions covering "the art of the possible" confirmed that the project would help fulfil our ambitions and got everyone genuinely excited about the benefits that the new technology and solution will provide.

ABOUT DOGMA GROUP

Dogma is a group of companies helping you understand the fuller picture of cutting edge technology and implementing it effectively. This drives real outcomes around transformation, actionable insight, customer experience, and operational efficiency.

Dogma includes four specialist companies: SeeLogic, SeeLogic International, SiriusApp and DynamicAI. As single businesses, these provide focus and deep knowledge in their area of expertise: as a Group they provide integrated services offering you a greater breadth and bigger outcomes without the need for multiple suppliers and the challenges that can entail.

Dogma Group, Your Trusted Advisor

TAKE THE NEXT STEP

Want to leverage our expertise for your next project?

TALK TO THE EXPERTS

Don't take our word for it, **call us today** on **01296 328 689** to arrange a no-obligation demonstration.