



# 7 Reasons Your Business Should be Using a Collaboration Suite

A HEAD-TO-HEAD COMPARISON

With so many options for collaboration and productivity, how do point solutions compare to an all-encompassing suite? See how Office 365's collaboration platform fares in a side-by-side comparison with stand-alone enterprise tools.

## COLLABORATION SUITE

## POINT SOLUTIONS

### GAIN COST EFFICIENCIES

Systems provided by a single vendor tend to have lower licensing costs, leaving additional resources for programs to move your business forward.

01

### Value

\$5.6M

is the estimated net present value (NPV) of implementing the all-encompassing Microsoft Office 365 suite.<sup>1</sup>



### MORE TOOLS = MORE MONEY

Multiple vendor contracts and the implementation and maintenance of multiple tools and licenses can add up quickly.

### LESS WORK AND LESS WORRY

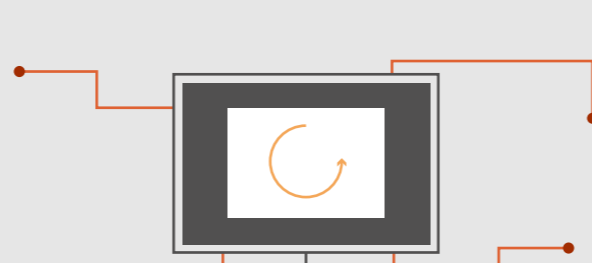
When tools are licensed through a single provider, it's simpler to update and maintain your system.

02

### Implementation

40% less

effort is needed to implement a suite of cloud products than a comparable on-premises solution.<sup>1</sup>



### MORE WORK AND MORE TIME

With multiple tools, installation often requires manual updates and additional purchases.

### CONSISTENT SECURITY

When security monitoring, authorizations, and user permissions come from a single system, anomalies and attacks are easier to spot.

03

### Security

\$3.8 million

was the average consolidated total cost of a data breach in 2015—a 23% increase from 2013.<sup>2</sup>



### INCONSISTENT SECURITY

Multiple disparate tools operate under distinct security models, making it harder to maintain uniform security and privacy.<sup>3</sup>

### REMOVES BARRIERS TO COLLABORATION

Collaboration between separate departments is easier with the same software.<sup>4</sup>

04

### Productivity

1 hour/day

is the average amount of time remote employees can save using a collaborative suite of tools.<sup>1</sup>



### CREATES BARRIERS TO COLLABORATION

Switching between programs and searching for multiple tools slows down productivity and limits the ability to search shared data.<sup>4</sup>

### COMMUNICATION IS BUILT IN

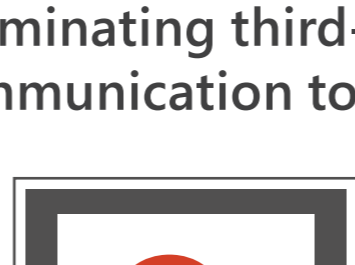
Communication services like Skype for Business and Yammer are built in with your entire suite of Office 365 tools.

05

### Communication

\$247,000

is the average amount that can be saved over three years by eliminating third-party communication tools.<sup>1</sup>



### COMMUNICATION IS EXPENSIVE AND FRAGMENTED

The number of communication tools can add up as your team grows and develops new needs.

### LEARN BASED ON THE FAMILIAR

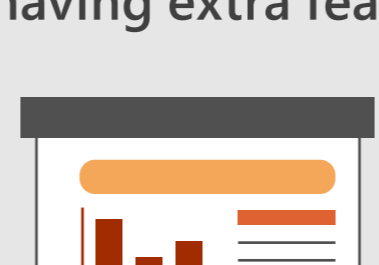
An integrated suite enables users to leverage relevant knowledge across different tools in the same suite.

06

### Training

65%

of enterprise tool users think ease-of-use is more important than having extra features.<sup>5</sup>



### LEARN EACH APP ANEW

Training employees on multiple, distinctly different products can take longer and drive up training costs.

### YOU KNOW WHO CAN HELP

When you have one vendor, you know exactly who to call for support.

07

### Support

24/7 support

for critical events comes standard with all Office 365 business plans.



### YOU DON'T KNOW WHO TO CALL

When using disparate tools and programs, it's difficult to troubleshoot problems or know who to call for help.

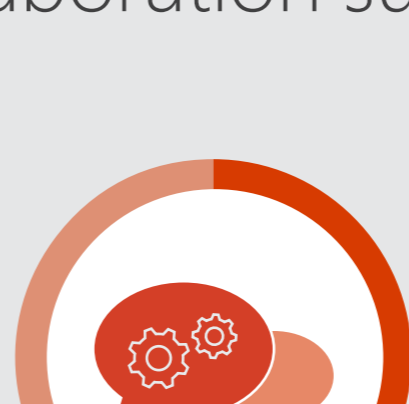
## Who sees value in collaboration suites?



82%

of users

feel that "cutting cycle time" and "improving teamwork" are the greatest benefits of using collaboration tools.<sup>5</sup>



60%

of management

say they understand the functions/benefits of collaboration software.<sup>5</sup>

After comparing a collaboration suite to point solutions, it's clear that a suite solution provides significant benefits over individual tools. A suite enables you to save time, money, and improve productivity. Unlock these benefits and enable your teams to collaborate and get more done with the most secure cloud productivity and communication platform from Office 365 ever.

Learn more about Office 365 at [office.com/enterprise](http://office.com/enterprise).

#### SOURCES

1 "Total Economic Impact of Microsoft Office 365: Enterprise Customers," 2015, Forrester

2 "Cost of Data Breach Study," 2015, IBM Corporation

3 "Best of Breed vs. ERP," 2010, Industry Week

4 "Standard vs. Best-of-Breed," 2013, BARC

5 "State of Collaboration Report," 2013, Collaborative Strategies Inc.

